

Core A: Fair Housing, Agency License Law & Escrow and Core B: Legal Issues Danger Management 1.0

Wednesday, March 21, 2018
DoubleTree-by-Hilton
Bloomington, IL

These courses are sponsored by the Illinois REALTORS® in conjunction with the Heartland Association of REALTORS®, the Illinois Chapter of the REALTORS® Institute and the Illinois Society of Professional Farm Managers and Rural Appraisers.

COR 1634 -- Core A: Fair Housing, Agency, License Law & Escrow (#564002232) 3-Hour Course

Time: 9 a.m. - Noon (Registration 8:30 a.m. - 9 a.m.) Instructor: Norm Willoughby -- License # 563-001630

DESCRIPTION: This course meets the requirements for the new Core A curriculum of 3 hours required by the IL Department of Financial and Professional Regulation. It provides an in-depth review of the Real Estate License Act of 2000 with particular emphasis on Fair Housing, Agency, Licensing Requirements, Compensation and Business practices, Escrow and Disciplinary Provisions.

COR 16008 -- Core B: Legal Issues Danger Management 1.0 (#564002557) 3-Hour Course

Time: 1 p.m. - 4 p.m. Instructor: Norm Willoughby -- License # 563-001630

DESCRIPTION: This course will cover legal issues of concern to real estate professionals in today's marketplace. The main focus will be to identify some those areas that pose particular or increased potential of risk to real estate practitioners and some suggestions for reducing, removing or transferring those risks from their practices. Current topics for discussion include legal issues such as agency, physical property disclosure requirements, property management, office policies and other topical legal issues like federal enforcement actions regarding the Real Estate Settlement Procedures Act (RESPA). This course will examine brokers' legal duties and requirements while taking a close look at best practices that can be combined with risk management and transfer tools to ask brokers to be compliant and successful in the marketplace. Matters for discussion include threats to business such as cybercrime, enforcement actions and under RESPA, litigation and failure to meet legal obligations

Core A and Core B [] \$ 105 ASFMRA/RLI Members, [] \$115 for non-members
(includes breaks and luncheon)

Note: Registration for these activities is separate from and DOES NOT include registration for the Illinois Land Values Conference

Name _____ License # _____

Company _____

City _____ State _____ ZIP Code _____

e-mail address _____

(Required for registration confirmation)

Telephone _____

Credit Card # _____ Exp. Date _____

Submit registration form to:

ISPFMRA
N78W14573 Appleton Ave., #287
Menomonee Falls, WI 53051

or Fax to: **262-253-6903**

Telephone: **262-253-6902**

ispfmra@countryside-marketing.com

Registration Deadline is March 14

<http://www.asfmra.org/education-page/education-calendar>
then scroll down to the March ISPFMRA Events and proceed from there

If you have any disabilities that require special accommodations, please identify those special needs: _____

Lodging: A block of rooms is reserved for Tuesday, March 20 at the DoubleTree by Hilton. Room rate is \$120 plus taxes under "Illinois Society of Farm Managers" block. Call **309-664-6446** or **1-800-333-FREE** to make reservations. Room block expires on February 27.



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